

27th September 2013

To whom it may concern,

It has come to our attention that Mr. Hans Voet of Alphaplan bvba of Belgium has been making statements regarding our company, the relationship between our company and himself. Relationships between himself and Manfred Munz of BS Bodensysteme GmbH and the capabilities of our Laser Grinder[®] system. Although we accept competition within the marketplace we cannot accept misleading remarks about our company from someone purporting to have the full knowledge of how we carry out our business on the basis that he has had some past association with us. To this end I would like this opportunity to make the following statements;

1. Concrete Grinding Ltd was established in 1989 offering bespoke high tolerance grinding services.
2. Mr. Hans Voet and Concrete Grinding Ltd. had a joint venture in the form of a Belgium based limited liability company known as Laser Grinder Europe bvba (LGE) from 1994 until the latter part of 2003.
3. In January of 2003 Concrete Grinding Ltd. gave notice to terminate our joint venture with Mr Voet in accordance with the terms of the joint venture agreement due to a misunderstanding between the two parties.
4. At no time during the period of the joint venture did Mr. Hans Voet or the joint venture company ever own a Laser Grinder[®], but did however have a lease agreement for the use of it in certain territories and under strict conditions.
5. During the period of our joint venture all contracts were carried out by trained technicians from the UK. All servicing, repairs and maintenance were carried out by technicians from the UK. During the joint venture neither Mr. Hans Voet nor his other company Alphaplan bvba have any technical staff. As far as we are aware Mr. Hans Voet had no staff during this time, save his wife.
6. The basis of our joint venture was that Mr. Hans Voet negotiated any given contract. The contract would be signed up with the joint venture company. The costs for carrying out the works (labour, subsistence, consumables and royalties) would be invoiced from Concrete Grinding Ltd. in the UK. The balance represented gross profit which was split 50/50 after a retained % left to cover the running costs of the joint venture company. Mr. Hans Voet was reluctant to employ anyone in the joint venture company. All sales leads were chased by either Mr. Hans Voet or his (not the Joint Venture Company's) independent agents.
7. At this time BS Bodensysteme Deutschland GmbH, represented by Mr. Manfred Munz acted as a site finder for Mr Hans Voet. BS Bodensysteme Deutschland GmbH acted independently and was never employed by LGE or Alphaplan bvba . BS Bodensysteme Deutschland GmbH chased all sales leads in Germany under their own name and set up a subcontract relationship with LGE to execute the work. When the joint venture between Hans Voet and Concrete Grinding Ltd disbanded in 2003, Mr. Manfred Munz became the sole site finder for Concrete Grinding Ltd. in Germany and continues this role today under his company name BS Bodensysteme Deutschland GmbH. At no time has Mr. Manfred Munz ever acted as an agent for, or been employed by Alphaplan bvba.
8. The LGE's exclusive operational territories were Germany, Belgium and Holland. Any work outside these areas could only be carried out with the agreement of Concrete Grinding Ltd.
9. The Laser Grinder[®] was designed and patented by Mr. Kevin Dare and Mr. James Beckett in 1991 Mr. Hans Voet had no input what so ever into the development of the Laser Grinder[®], neither financially nor technically.

Concrete Grinding Ltd.

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10. Concrete Grinding Ltd. have over the last 20 years used the Laser Grinder® system for 1000's of satisfied clients grinding 100,000's of linear metres of aisle on all 5 continents. We have recently developed our latest generation Laser Grinder® known as the XPT. There have been many new machines built since the termination of the joint venture with Mr Hans Voet.
11. The Laser Grinder® has been specifically designed and built to work within an operational narrow aisle warehouse without the need to remove guide rails or stock. There are no pipes or cables coming out of the ends of the aisles into the busy transfer area. The Laser Grinder® is not a machine that has been adapted from another specialist piece of equipment that has limitations of use.
12. All the technicians that operate the Laser Grinder® are direct employees of Concrete Grinding Ltd. and have been fully trained in the aspect of the Laser Grinder® and the environment they work. All training is checked by CITB, they have CSCS cards for health and safety on site, have forklift truck licences, abrasive wheels certificates and covered with our world wide PL & EL insurance cover. They are backed by our in-house, directly employed, service team back in the UK who are on call 24 hours a day to take telephone calls or mobilise at short notice to sort out any problem to ensure minimum down time.

If Mr. Hans Voet has the same principle of running his business as he did when he was in a joint venture with Concrete Grinding Ltd. I would question who is actually carrying out the works, who owns the machinery, who employs the machine operators and who is ultimately responsible if there is a problem. Obviously comfort can be sought by checking the financial status of any such company and security sought by that companies overall worth and insurance cover.

If you wish to discuss the content of this statement please do not hesitate to contact me.

Yours sincerely,

Kevin Dare

Managing Director –Concrete Grinding Ltd.
Chairman of the CoGri Group of Companies

www.concrete-grinding.com
www.cogrigroup.com

PS. We have no objection if this statement is passed onto Mr. Hans Voet for his comment. If he believes there is a false statement above then he has the right to seek damages against our company through the courts. I would be grateful however for any verbal but preferably written statements made by Mr. Hans Voet that may tell mistruths or slander our company.